

Billions of economic incentives are awarded every year.

Whether an organization is expanding, relocating, consolidating or growing in place, Transwestern's advisors have the expertise to identify and compare incentive opportunities across categories, geographies and qualifying events to better inform real estate decision making.

Leveraging proprietary research and tapping into more than 70,000 incentive deals nationwide, we guide tenants and owner-users of all sizes and industries through the complexities of evaluating, negotiating and executing incentive agreements. With a deep understanding of the local market, business climate and tax environment, our team builds strong relationships with economic development agencies to achieve optimal outcomes that can help clients offset capital and operating expenditures.

Qualifying Events	Types of Incentives
New facility/relocation	Project grants
Facility expansion	Tax credits/rebates
Job creation	Tax abatement
Business retention	Workforce training grants
Skills training	Infrastructure/expedited permitting



Advisory Group Leader Andrew Matheny *Central/East*



Member Robert Kramp Southwest



Member Maurice Harris *Midwest*



Member George Entis *West*